

COMPLIANCE WITH DVBE PARTICIPATION GOALS

In order to be responsive, the bidder must comply with either (1) or (2) below: (please check (1) or (2) as applicable).

- ___ (1) "Meeting the goal": (Please check applicable alternative and complete Attachments B and C, if applicable, and a copy of the certification letter from the Office of Small Business Certification and Resources (OSBCR) for DVBE companies listed on Attachment B).

___ Commit to using DVBEs for not less than 3 percent of the contract amount; or

___ The bidder is a DVBE and will use its own resources for not less than 3 percent of the contract.

Compliance with "meeting the goal" shall be certified by completing the Summary of Participation sheet (Attachment B). Each proposed DVBE must include a copy of the certification letter from OSBCR.

- ___ (2) "Making a good faith effort" to meet the goal by doing all of the following: (Please complete Attachments B and C and include a copy of the certification letter from OSBCR for all DVBEs listed on Attachment B).

- a. Contact the California Department of Education's Contracts Office at (916) 322-3050 of assistance in identifying potential DVBEs which could provide goods/services applicable to this contract; and
- b. Contact other state and Federal government agencies and local DVBE organizations to identify potential DVBEs which could provide goods/services applicable to this contract (see Attachment D); and
- c. Advertise in trade papers and focus papers focusing on DVBEs at least fourteen (14) calendar days prior to the due date for the proposal; and
- d. Send solicitations to DVBEs potentially qualified to provide goods/services under this contract with sufficient lead time to allow full consideration of responses; and
- e. Fully consider responses from DVBEs for participation in this contract.

Compliance with "good faith effort" shall be documented by completion of Attachment C indicating dates, times and contact names for agencies contacted; names of papers used and dates of advertising and a copy of the advertisement; names of potential DVBEs solicited and date(s) of solicitation; and names of those considered for participation and, if applicable, the reasons for non-selection. In addition, compliance requires completing the Summary of Participation Sheet (Attachment B). Each proposed DVBE must include a copy of the certification letter from OSBCR.

Attachment B shall include the name and location of the place of business of each subcontractor certified as a disabled veterans business enterprise which will perform work or labor or render service in connection with the performance of the contract and who will be used to fulfill the disabled veterans business enterprise participation goal. The bidder shall list only one subcontractor for each portion of work identified by the bidder.

Final determination of either "goal attainment" or "good faith effort" by the bidder shall be at the sole discretion of the CDE.

**DEFINITION OF DISABLED VETERAN BUSINESS ENTERPRISE
MILITARY AND VETERANS CODE SECTION 999**

"Disabled veteran" means a veteran of the military, naval, or air service of the United States, including, but not limited to, the Philippine Commonwealth Army, the Regular Scouts ("Old Scouts"), and the Special Philippine Scouts ("New Scouts"), with a service-connected disability who is a resident of the State of California.

"Disabled veteran business enterprise" means a business concern certified by the administering agency as meeting all of the following requirements:

- (1) It is a sole proprietorship at least 51 percent owned by one or more disabled veterans or, in the case of a publicly owned business, at least 51 percent of its stock is owned by one or more disabled veterans; a subsidiary which is wholly owned by a parent corporation, but only if at least 51 percent of the voting stock of the parent corporation is owned by one or more disabled veterans; or a joint venture in which at least 51 percent of the joint venture's management and control and earnings are held by one or more disabled veterans.
- (2) The management and control of the daily business operations are by one or more disabled veterans. The disabled veterans who exercise management and control are not required to be the same disabled veterans as the owners of the business concern.
- (3) It is a sole proprietorship, corporation, or partnership with its home office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign-based business.

California Code of Regulations, Title 2, Section 1896.94

In order to obtain DVBE certification credit, a certification for that DVBE **must** be on file with the Office of Small Business Certification and Resources (OSBCR). A copy of the certification from OSBCR **must** be submitted with the bid or proposal.

The Certification must comply with the following requirements:

- Meet all requirements set forth in Article 6 (commencing with Section 999) of Chapter 6, Division 4 of the California Military and Veterans Code; and
- Provide to OSBCR, by no later than 5:00 p.m. on the date on which the subject bid is opened, an Award of Entitlement from the United States Department of Veterans Affairs or the United States Department of Defense, issued within six (6) months of the date on which certification is sought, which would certify or declare the existence of a service-related disability, of at least 10 percent, at the time of application for or renewal of certification as a DVBE.

DOCUMENTATION OF GOOD FAITH EFFORTS

Part I:

List below the contacts made with Department of Education, other State agencies, Federal agencies and DVBE organizations in an effort to identify potential DVBEs for participation in this contract. Attach additional sheets if necessary (marked Attachment C, Part I).

Agencies and Organizations

Date / Time

Person Contacted

Part II:

List the Trade papers and other papers focusing on DVBEs in which you advertised for participation in this contract, including date (s) of the advertisement. Attach a copy of each advertisement. Attach additional sheets if necessary (marked Attachment C, Part II).

Paper Name / Location

Date (s) of Ad

Part III:

List potential DVBEs that you solicited for participation and the date (s) of solicitation. Attach additional sheets if necessary (marked Attachment C, Part III).

Company

Date of Solicitation

Part IV:

List DVBES that you considered for participation in this contract. If your efforts identified potentially qualified DVBES that you did not select for participation, state the reason (s) the DVBES was not selected. Attach additional sheets if necessary (marked Attachment C, Part IV).

<u>Company</u>	Selected? Yes	No
_____	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>

If you answered "no" for any of the companies considered, specify the reason (s) below.

STATE CONTACTS

•California Department of General Services
Office of Small Business Certification and
Resources (OSBCR)
formerly known as the Office of Small and Minority
Business (OSMB)
1531 I St., Second Floor
Sacramento CA 95814-2016
Receptionist: (916) 323-5478
24-Hour Recording: (916) 322-5060
FAX #: (916) 442-7855
Certified DVBE listing Internet address:
www.dgs.ca.gov/osbcr
Serves as a resource to state agencies and business
firms for the DVBE Participation Program, certifies
small businesses & DVBEs, provides business
information to further participation in state
contracting opportunities. Publishes a listing of
certified DVBEs.

•California Department of
Transportation (CALTRANS)
Business Enterprise Program
1820 Alhambra Blvd.
Sacramento CA 95816
Mailing Address: PO Box 942874
Sacramento CA 94274-0015
Phone #: (916) 227-9599
www.dot.ca.gov/hq/bep/
Based on the federal Disadvantaged Business
Enterprises (DBEs) program, maintains a database,
and provides directories of minority and woman-
owned firms, and DVBEs.

FEDERAL CONTACTS

•Federal Small Business Administration (SBA)

<http://pronet.sba.gov>

PRO-Net is the SBA's electronic search engine,
containing business profiles on nearly 2000,000
businesses, including certified DVBEs and non-
certified disabled veteran owned businesses.

Users should be careful to verify that firms
identified on PRO-Net are State of California
certified DVBEs. Qualifying, non-DVBE firms
should be encouraged to seek certification.

The SBA requests Internet contact only. A list of
potential firms downloaded from PRO-Net will verify
that the bidder made contact with the SBA.

LOCAL CONTACTS

The following organizations provide services to identify potential DVBEs. Some of the organizations charge a fee to recover material costs, and others may charge a fee for services provided.

•Association for Service Disabled Veterans (ASDV)

PO Box 2312
Stanford CA 94305
Phone #: (650) 949-3751
FAX #: (650) 949-0336
www.asdv.com
Membership Required: No
ASDV is a national organization serving as an advocate for service-disabled and Prisoner Of War (POW) veteran business owners. Provides referrals to prime bidders and DVBE subcontractors. Maintains a membership list, database, directory, newsletter and bulletin board. Information is provided upon request. ASDV offers a statewide network of District Counselors reached at (800) 677-1132.

Names and mailing addresses are as follows:

Bill Colbert
1276 Lincoln Ave Ste 203A
San Jose CA 95124
Bob Inskeep
PO Box 1609
Boyes Hot Springs CA 95416
Steven Struthers
2200 North Point #202
San Francisco CA 94123
Jerry Bowers
103 Sable Point
Alameda CA 94501
Dan Wynn
1400 West Marlette St #90
Ione CA 95640
Joe Forney
7631 Whitney Dr
Huntington Beach CA 92647
Nate Brogin
5043 Matilija
Sherman Oaks CA 91423
Phil Thompson
PO Box 1130
Idyllwild CA 92549

•California Contracts Referral Service

3660 Ruffin Rd #A
San Diego CA 92123-1810
Phone #: (619) 974-9806
FAX #: (1-800) 260-9323
webe.incom.net
www2.incom.net/webe/
Membership Required: Yes
Provide referrals of DVBE/SBE to prime bidders. Provides good faith effort packaging referrals. Maintains database and electronic bulletin board for networking.

•California Daily Bid Advisor

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Membership Required: No
Maintains a free 24-hour fax on demand database of DVBEs. Provides referrals for prime bidders and DVBE subcontractors. Assists prime contractors with the Association for Service Disabled Veterans District Counselors. Assists DVBEs in certification requirements. Provides information through phone inquiries and publications.

•California Procurement Training and Assistance Center at West Valley

1 West Campbell Ave Ste J70
Campbell CA 95008
Phone #: (408) 871-4390
FAX #: (408) 378-2034
Membership Required: No
Sponsored by the Dept. of Defense's Procurement Technical Assistance Center (PTAC) program. Provides referrals to prime bidders and DVBE subcontractors. Provides information on federal/state/local procurement actions. Assists in bid pack-age preparation & DVBE certifications. Maintains database for automated bid matching & referral.

LOCAL CONTACTS

•Challenge News

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Membership Required: No
Maintains a free 24-hour fax on demand database of DVBEs. Provides referrals for prime bidders and DVBE subcontractors. Assists prime contractors with the Association for Service Disabled Veterans District Counselors. Assists DVBEs in certification requirements. Provides information through phone inquiries and publications.

•Contractors Assistance Center

PO Box 894
Alta Loma CA 91701
Phone #: (800) 742-4124
FAX #: (800) 742-4125
Membership Required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains database of DVBEs. Responds to phone inquiries. Provides services for assistance with the good faith effort requirements.

•Disabledveterans.com

PO Box 485
Pleasanton CA 94566
Phone #: (925) 847-0912
Fax #: (925) 847-0913
Info@disabledveterans.com
www.disabledveterans.com
Membership Required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains a database and bulletin board. Responds to phone requests. Provides free small business development assistance, women veterans benefits assistance, articles and press releases concerning veteran's rights and benefits.

•DVBE Network Sacramento & Vicinity

3075 Alhambra Dr Ste 201
Cameron Park CA 95682
Phone #: (530) 677-8922
FAX #: (530) 676-3651
Membership Required: No
Provides referrals to DVBE subcontractors and prime contractors. Holds monthly meetings for networking. Interacts with state agency and public utility representatives. Provides DVBE capability matrix of certified DVBEs to prime contractors, state agencies and public utilities. Maintains a plan room for construction contracts.

•Eldridge Bid Reporter, M/W/DVBE

Assistance
PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Membership Required: Yes
Provides referrals to prime contractors for DVBE subcontractors. Maintains a database of more than 9000 firms that supply specific products or services throughout California.

•Humboldt Builder's Exchange Inc

2355 Myrtle Ave
Eureka CA 95501
Phone #: (707) 442-3708
FAX #: (707) 442-6051
Membership Required: Yes
Provides referrals to prime bidders and DVBE subcontractors. Provides membership list, database, & directory information upon request. Provides a plan room for construction bids.

•Information Retrieval Service

PO Box 55803
Riverside CA 92517
Phone #: (909) 789-8800
Fax #: (909) 789-1311
Membership Required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains database. Responds to phone inquiries.

•Kern Minority Contractors Association

PO Box 2367
Bakersfield CA 93302
Phone #: (805) 324-2480
or (805) 831-5067
FAX #: (805) 836-9287
www.minoritynews.com
Membership Required: Yes
Provides networking services between prime bidders and DVBE subcontractors. Sponsors outreach events. Responds to phone inquiries. Maintains directory and database. Maintains project plan room.

Local Contacts

•The News

3816 Beethoven St #204
Los Angeles CA 90066
Phone #: (310) 390-8214
FAX #: (310) 390-8214

Owned and maintained by DVBE. Provides referrals to DVBE subcontractors and prime contractors upon request. Interacts with state agency and public utility representatives. Sponsors legal seminars on meeting DVBE participation goal, good faith efforts and Public Contract Code. Outreaches to judicial and legislative branches of government as well as trade organizations and companies bidding on state contract opportunities.

•Regis Communications Construction Bid Source Interactive (CBSI)

PO Box 568
Burson CA 95225-0568
Phone #: (209) 772-3670
FAX #: (800) 560-7266
regis@inreach.com
www.regis-usa.com

Membership required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains a database of DVBEs. Responds to phone inquiries.

•Riverside Community College District

Procurement Assistance Center
3638 University Ave Ste 210
Riverside CA 92501-3334
Phone #: (909) 684-8469
FAX #: (909) 684-8369

Membership Required: No
Provides a database of DVBEs to prime contractors upon request. Computer matches prime bidders and DVBE subcontractors. Assists with certification applications. Provides information on federal, state, and local contract opportunities.

•San Diego DVBE Network

PO Box 4036
La Mesa CA 91944
Phone #: (619) 461-5420
FAX #: (619) 461-5450
www.surfspin.com/dvbesd

Membership required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains database and directory. Responds to phone inquiries.

•Small Business Exchange

703 Market St Ste 1000
San Francisco CA 94103
Phone #: (415) 778-6250
FAX #: (415) 778-6255
www.sbeinc.com

Membership Required: No
Provides referrals to prime bidders and DVBE subcontractors. Networks with primes as members of the organization. Maintains a directory. Provides information through phone inquiries and newsletter.

•The Volce

3816 Beethoven St #204
Los Angeles CA 90066
Phone #: (310) 390-8214
FAX #: (310) 390-8214

Owned and maintained by DVBE. Provides referrals to DVBE subcontractors and prime contractors upon request. Interacts with state agency and public utility representatives. Sponsors legal seminars on meeting DVBE participation goal, good faith efforts and Public Contract Code. Outreaches to judicial and legislative branches of government as well as trade organizations and companies bidding on state contract opportunities.

•The Weekly Bid Flash

P O Box 6247
Folsom CA 95763-6247
Phone #: (916) 536-9337
FAX #: (916) 962-1678

Membership Required: No
Provides referrals to prime bidders for DVBE subcontractors. Maintains a database and directory of DVBEs. Responds to phone inquiries.

•Weill Institute Small Business Development Center (SBDC)

1706 Chester Ave Ste 200
Bakersfield CA 93301
Phone #: (805) 322-5881
FAX #: (805) 322-5663

Membership Required: No
Provides referrals to prime bidders and DVBE subcontractors. Maintains a database and bulletin board. Responds to phone inquiries. The center has a business library that assists clients in how to do business with government agencies and obtain procurement.

DVBE Trade and Focus Papers

Bidders must advertise their subcontracting opportunities:

- in at least one "Trade" and one "Focus" paper (see definitions below)
- at least 14 calendar days prior to the due date of the solicitation response, unless a different time frame is specified in the solicitation package. Advertisements should be specific enough to encourage responses from potential DVBE subcontractors and/or suppliers, and typically include the following information:
 - Identify the awarding department
 - Identify the bid solicitation
 - State the bid opening date
 - Identify the type of work available for bid or supplies needed
 - Request bids or quotes from DVBE sub-contractors or suppliers
 - Specify the geographical area/location where the work will take place

TRADE PAPER:

A Trade Paper is one that meets all of the following criteria:

1. has a business orientation relating to the trade or industry for which the advertisement is being placed;
2. is known and used by the members of that trade or industry;
3. primarily offers articles, editorials (if any), and advertisements of business opportunities aimed at that trade or industry;

AND,

4. is available within the geographical area in which the advertisement is placed and the services are to be performed.

FOCUS PAPER:

A Focus Paper is one that meets all of the following criteria:

1. has an orientation relating to disabled veteran business enterprise(s);
2. is known and used by the members of the disabled veteran business enterprise community;
3. primarily offers articles, editorials (if any), and advertisements of business opportunities aimed at disabled veteran business enterprises; AND
4. is available within the geographical area in which the advertisement is placed and the services are to be performed.

Dual Trade and Focus Papers

Some papers are both Trade and Focus. The awarding agency has the discretion to accept one advertisement in a consolidated trade and focus paper as long as the trade and focus paper meets both legal definitions and the criteria for the specific bid. The awarding agency must specify in its solicitation if a dual trade and focus paper is acceptable.

Trade Papers

•Building Trades the Blueprint

c/o Information Retrieval Service
PO Box 55803
Riverside CA 92517
Phone #: (909) 789-8800
FAX #: (909) 789-1311
Trade or Industry Type: Service 20%,
Commodities 15%, Construction 65%
Circulation: 1,000-2,000
Publication Frequency: Weekly
Availability: o Electronic y Paper

•California Bid Bulletin

c/o Eldridge Bid Reporter
PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Trade or Industry Type: Service 10%,
Commodities 50%, Construction 40%
Circulation: 900+ (Statewide)
Publication Frequency: Weekly
Availability: y Electronic y Paper

•California Bid Register

PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Trade or Industry Type: Service 35%,
Commodities 20%, Construction 45%
Circulation: 1,100+ (Statewide)
Publication Frequency: Weekly & Daily
Availability: y Electronic y Paper

•California Contracts

3660 Ruffin Rd #A
San Diego CA 92123-1810
Phone #: (619) 974-9806
FAX #: (800) 260-9323 Local
(800) 260-9323 California only
webe@incom.net
www2.incom.net/webe/
Trade or Industry Type: Service 30%,
Commodities 20%, Construction 51%
Circulation: 1,800 - 2,000 (Statewide)
Publication Frequency: Twice a Week
Availability: y Electronic y Paper

•California Daily Bid Advisor

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Trade or Industry Type: Service 33%,
Commodities 33%, Construction 34%
Circulation: 1,000 (Statewide)
Publication Frequency: Daily
Availability: y Electronic y Paper

•Challenge News

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Trade or Industry Type: Service 41%,
Commodities 25%, Construction 34%
Circulation: 900+ (Statewide)
Publication Frequency: Daily
Availability: y Electronic y Paper

•Compliance News

(DVBE certified)
11 S. Termino Ste. 214
Long Beach CA 90803
Phone #: (562) 439-2788 or (800) 599-6996
Fax #: (562) 439-1398
www.compliancencnews.com
Trade or Industry Type: Service 10%,
Commodities 10%, Construction 80%
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: y Electronic o Paper

•Construction Bid Source Interactive (CBSI)

c/o Regis Communications
PO Box 568
Burson CA 95225-0568
Phone #: (209) 772-3670
FAX #: (800) 560-7266
regis@inreach.com
www.regis-usa.com
Trade/Industry Type: Construction 100%
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: y Electronic o Paper

Trade Papers

•Construction Bulletin (CMD)

80 Swan Way # 130
Oakland CA 94621-1438
Phone #: (800) 242-9747
FAX #: (800) 850-9009
Trade or Industry Type: Construction 100%
Circulation: 1,100 No CA/1,800 So CA
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Construction Data & News

1791 Tribute Rd Ste D
Sacramento CA 95815
Phone #: (888) 899-3732
FAX #: (925) 377-5018
Trade or Industry Type: Construction 100%
Circulation: 1,000
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Construction News

Solano-Napa Builders Exchange
135 Camino Dorado
Napa CA 94558-6213
Phone #: (707) 255-2515
FAX #: (707) 255-2749
www.snbe.com
Trade or Industry Type: Construction 100%
Circulation: 500
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Construction Star

1011 E. Bidwell
Folsom CA 95630
Phone #: (916) 536-9337
FAX #: (916) 962-1678
Trade or Industry Type: Mfg/Commodities
40%, Construction 60%
Circulation: 1,000 -1,500 (Statewide)
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Construction Update

135 West Mission Ave Ste. 202
Escondido CA 92025
Phone #: (760) 745-6144
FAX #: (760) 747-8661
Trade or Industry Type: Service 10%,
Commodities 10%, Construction 80%
Circulation: 300+
Publication Frequency: Twice a week
Availability: ☐ Electronic ☒ Paper

•Construction Weekly

Builders' Exchange of Stockton Inc
PO Box 8040
Stockton CA 95208
Phone #: (209) 478-1000
FAX #: (209) 478-2132
Trade or Industry Type: Service 8%,
Commodities 2%, Construction 90%
Circulation: 600
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Daily Construction Reporter

7670 Opportunity Rd #100
San Diego CA 92111
Phone #: (619) 492-1402
FAX #: (619) 565-4182
Trade or Industry Type: Service 5%,
Commodities 5%, Construction 90%
Circulation: 625 (Statewide)
Publication Frequency: Daily
Availability: ☒ Electronic ☒ Paper

•Daily Construction Service

2625 Manhattan Beach Blvd Ste 110
Redondo Beach CA 90278
Phone #: (800) 242-9747
FAX #: (800) 850-9009
Trade/Industry Type: Construction 100%
Circulation: 3,300
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Daily Pacific Builder

1625 Van Ness Ave 3rd Fl
San Francisco CA 94109
Phone #: (800) 531-5439
FAX #: (707) 541-0697
Trade/Industry Type: Construction 100%
Circulation: 10,000
Publication Frequency: Daily
Availability: ☐ Electronic ☒ Paper

•The Daily Reporter

7909 Walerga Rd Ste 112 Box 208
Antelope CA 95843
Phone #: (916) 729-5432
FAX #: (916) 729-1588
sberlin@weeklyreporter.com
www.weeklyreporter.com
Circulation: 3,000 (Statewide)
Publication Frequency: Daily
Availability: ☒ Electronic ☒ Paper

Trade Papers

•Disabled Veteran News

Francis Trottier (DVBE & SB Certified)
13518 Lake Wildwood Dr.
Penn Valley CA 95946-9500
Phone #: (530) 432-5708
FAX #: (530) 432-7541
Additional offices:
3816 Beethoven St. #204
Los Angeles CA 90066
Phone #: (310) 390-8214 or (916) 316-0440
Fax #: (310) 390-8214
1341 Francisco St.
Berkeley CA 94702
Phone #: (510) 540-8320
Fax #: (310) 390-8214
Trade or Industry Type: Service 33%,
Commodities 33%, Construction 33%
Circulation: 1,500 (Statewide)
Publication Frequency: Weekly
Availability: o Electronic y Paper

•Disabled Veteran Voice

Francis Trottier (DVBE & SB Certified)
13518 Lake Wildwood Dr.
Penn Valley CA 95946-9500
Phone #: (530) 432-5708
FAX #: (530) 432-7541
Additional offices:
3816 Beethoven St. #204
Los Angeles CA 90066
Phone #: (310) 390-8214 or (916) 316-0440
Fax #: (310) 390-8214
1341 Francisco St.
Berkeley CA 94702
Phone #: (510) 540-8320
Fax #: (530) 432-5708
Trade or Industry Type: Service 33%,
Commodities 33%, Construction 33%
Circulation: 1,500 (Statewide)
Publication Frequency: Weekly
Availability: o Electronic y Paper

•Disabledveterans.com

PO Box 485
Pleasanton CA 94566
Phone #: (925) 847-0912
Fax #: (925) 847-0913
Info@disabledveterans.com
www.disabledveterans.com
Trade or Industry Type: Service 33%,
Commodities 33%, Construction 33%
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: y Electronic o Paper

•Humboldt Builders' Exchange

Weekly Bulletin
2355 Myrtle Ave
Eureka CA 95501
Phone #: (707) 442-3708
FAX #: (707) 442-6051
Trade or Industry Type: Construction 100%
Circulation: 300+
Publication Frequency: Weekly
Availability: o Electronic y Paper

•The MECA Construction & Business Weekly

2901 MacDonald Ave.
Richmond CA 94804
Phone #: (510) 620-0754
FAX #: (510) 620-0390
Trade or Industry Type: Service 2%,
Commodities 3%, Construction 95%
Circulation: 1000+
Publication Frequency: Weekly
Availability: o Electronic y Paper

•Minority Bidders Bulletin

135 West Mission Ave Ste. 202
Escondido CA 92025
Phone #: (760) 745-6144
FAX #: (760) 747-8661
Trade or Industry Type: Service 10%,
Commodities 10%, Construction 80%
Circulation: 1000+ (Statewide)
Publication Frequency: Twice a week
Availability: o Electronic y Paper

•Minority Construction News Bulletin

c/o Kern Minority Contractors Association
PO Box 2367
Bakersfield CA 93302
Phone #: (805) 324-2480 or (805) 831-5067
FAX #: (805) 836-9287
www.minoritynews.com
Trade or Industry Type: Construction 100%
Circulation: 4,000
Publication Frequency: Weekly
Availability: o Electronic y Paper

•MWDVBE Weekly

PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Trade or Industry Type: Service 60%,
Commodities 10%, Construction 30%
Circulation: 700+ (Statewide)
Publication Frequency: Weekly
Availability: y Electronic y Paper

Trade Papers

•North Coast Builders Exchange

987 Airway Ct.
Santa Rosa CA 95403
Phone #: (707) 542-9502
FAX #: (707) 542-2027
ncbe.santarosa.com

* Do not include www. as part of Internet address
Trade or Industry Type: Service 10%,
Commodities 10%, Construction 80%
Circulation: 2,000
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•Sacramento Builders' Exchange - Weekly Bulletin

1331 T Street
Sacramento CA 95814
Phone #: (916) 498-8468
FAX #: (916) 729-1588
www.sbxchange.net
Trade or Industry Type: Service 11%,
Construction 89%
Circulation: 1,500 (Statewide)
Publication Frequency: Weekly
Availability: ☒ Electronic ☒ Paper

•SBE Today

703 Market St Ste 1000
San Francisco CA 94103
Phone #: (415) 778-6250
FAX #: (415) 778-6255
www.sbeinc.com
Trade or Industry Type: Service 23%,
Commodities 19%, Construction 20%,
Other 38%
Circulation: 1,000
Publication Frequency: Daily
Availability: ☐ Electronic ☒ Paper

•Small Business Exchange

703 Market St Ste 1000
San Francisco CA 94103
Phone #: (415) 778-6250
FAX #: (415) 778-6255
www.sbeinc.com
Trade or Industry Type: Service 23%,
Commodities 19%, Construction 20%,
Other 38%
Circulation: 1,000 (Statewide)
Publication Frequency: Daily
Availability: ☒ Electronic ☒ Paper

•Shasta Builders' Exchange Weekly Bulletin

2990 Innsbruck Drive
Redding CA 96003
Phone #: (530) 221-5556
FAX #: (530) 221-214
Trade or Industry Type: Service 5%,
Construction 95%
Circulation: 734
Publication Frequency: Weekly
Availability: ☐ Electronic ☒ Paper

•The Thomas Bid Register

PO Box 2066
Colton CA 92324
Phone #: (800) 570-7070
FAX #: (800) 548-4237
Trade or Industry Type: Construction 100%
Circulation: 500 (Statewide)
Publication Frequency: Biweekly
Availability: ☐ Electronic ☒ Paper
FOCUS PAPERS
Bidders should use the focus publication that will
best target their needs.

Focus Papers

•California Bid Bulletin

c/o Eldridge Bid Reporter
PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Circulation: 900+ (Statewide)
Publication Frequency: Weekly
Availability: ☑ Electronic ☑ Paper
DVBE contact method: provides first class mailing of weekly publication to 75-100 DVBEs maintained on mailing list.

•California Bid Register

PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Circulation: 1,100 + (Statewide)
Publication Frequency: Weekly & Daily
Availability: ☑ Electronic ☑ Paper
DVBE contact method: provides first class mailing of weekly publication to 50-75 DVBEs maintained on mailing list.

•California Daily Bid Advisor

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Circulation: 1,000 (Statewide)
Publication Frequency: Daily
Availability: ☐ Electronic ☑ Paper
DVBE contact method: mails daily complimentary publication to approximately 675 certified DVBEs.

•Challenge News

1276 Lincoln Ave #203
San Jose CA 95125
Phone #: (408) 998-0241 or (800) 298-0240
FAX #: (408) 998-2534
Circulation: 900 + (Statewide)
Publication Frequency: Daily
Availability: ☐ Electronic ☑ Paper
DVBE contact method: mails daily complimentary publication to approximately 675 certified DVBEs.

•Compliance News (DVBE certified)

11 S. Termino Ste. 214
Long Beach CA 90803
Phone #: (562) 439-2788 or (800) 599-6996
Fax #: (562) 439-1398
www.compliancenews.com
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: ☑ Electronic ☐ Paper
DVBE contact method: As a certified DVBE and member of the California DVBE Alliance, is known and used by DVBE community as supported by affidavits.

•Disabledveterans.com

PO Box 485
Pleasanton CA 94566
Phone #: (925) 847-0912
Fax #: (925) 847-0913
Info@disabledveterans.com
www.disabledveterans.com
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: ☑ Electronic ☐ Paper
DVBE contact method: e-mails publication weekly to approximately 75-100 certified DVBEs.

•Disabled Veteran News

Francis Trotter (DVBE & SB Certified)
13518 Lake Wildwood Dr.
Penn Valley CA 95946-9500
Phone #: (530) 432-5708
FAX #: (530) 432-7541
Additional offices:
3816 Beethoven St. #204
Los Angeles CA 90066
Phone #: (310) 390-8214 or (916) 316-0440
Fax #: (310) 390-8214
1341 Francisco St.
Berkeley CA 94702
Phone #: (510) 540-8320
Fax #: (310) 390-8214
Circulation: 1,500 (Statewide)
Publication Frequency: Weekly
Availability: ☐ Electronic ☑ Paper
DVBE contact method: mails weekly complimentary copy to approximately 675 certified DVBEs.

Focus Papers

•Disabled Veteran Voice

Francis Trotter (DVBE & SB Certified)
13518 Lake Wildwood Dr.
Penn Valley CA 95946-9500
Phone #: (530) 432-5708
FAX #: (530) 432-7541
Additional offices:
3816 Beethoven St. #204
Los Angeles CA 90066
Phone #: (310) 390-8214 or (916) 316-0440
Fax #: (310) 390-8214
1341 Francisco St.
Berkeley CA 94702
Phone #: (510) 540-8320
Fax #: (530) 432-5708
Circulation: 1,500 (Statewide)
Publication Frequency: Weekly
Availability: o Electronic y Paper
DVBE contact method: mails weekly complimentary
copy to approximately 675 certified DVBEs.

•Information Retrieval Service

c/o The M/W/DVBE Source
PO Box 55803
Riverside CA 92517
Phone #: (909) 789-8800
FAX #: (909) 789-1311
Circulation: 1,000-2,000
Publication Frequency: Twice a Week
Availability: o Electronic y Paper
DVBE contact method: mails twice weekly
complimentary copy to approximately 675 certified
DVBEs.

•Minority Bidders Bulletin

135 West Mission Ave Ste. 202
Escondido CA 92025
Phone #: (760) 745-6144
Fax #: (760) 747-8661
Circulation: 1,000+ (Statewide)
Publication Frequency: Weekly
Availability: o Electronic y Paper
DVBE contact method: weekly DVBE distribution
varies upon industry type and/or geographic
location of ads. Mails weekly complimentary copy to
approximately 500 certified DVBEs.

•Minority Construction News Bulletin

c/o Kern Minority Contractors Association
PO Box 2367
Bakersfield CA 93302
Phone #: (805) 324-2480 or (805) 831-5067
FAX #: (805) 836-9287
www.minoritynews.com
Circulation: 4,000
Publication Frequency: Weekly
Availability: o Electronic y Paper
DVBE contact method: mails weekly complimentary
publication to approximately 500 certified DVBEs.

•MWDVBE Weekly

PO Box 699
West Sacramento CA 95691
Phone #: (916) 444-7618
FAX #: (916) 444-7731
ebr@ebrbids.com
www.ebrbids.com
Circulation: 700+ (Statewide)
Publication Frequency: Weekly
Availability: y Electronic y Paper
DVBE contact method: provides first class mailing
of weekly publication to 100-125 DVBEs maintained
on mailing list.

•Regis Communications

c/o Construction Bid Source Interactive (CBSI)
PO Box 568
Burson CA 95225-0568
Phone #: (209) 772-3670
FAX #: (800) 560-7266
regis@inreach.com
www.regis-usa.com
Circulation: N/A (Statewide)
Publication Frequency: Daily
Availability: y Electronic o Paper
DVBE contact method: e-mails solicitation ads to
approximately 75-100 certified DVBEs.

•SBE Today

703 Market St Ste 1000
San Francisco CA 94103
Phone #: (415) 778-6250
FAX #: (415) 778-6255
www.sbeinc.com
Circulation: 1,000 (Statewide)
Publication Frequency: Twice a Week
Availability: y Electronic y Paper
DVBE contact method: mails twice weekly
complimentary copy to approximately 200-225
certified DVBEs. DVBE distribution varies upon
industry type and/or geographic location of ads.

Focus Papers

•Small Business Exchange

703 Market St Ste 1000
San Francisco CA 94103
Phone #: (415) 778-6250
FAX #: (415) 778-6255
www.sbeinc.com
Circulation: 1,000 (Statewide)
Publication Frequency: Weekly
Availability: ☒ Electronic ☒ Paper
DVBE contact method: mails weekly complimentary copy to approximately 200-225 certified DVBEs.
DVBE distribution varies upon industry type and/or geographic location of ads.

•WEBE Press

3660 Ruffin Rd #A
San Diego CA 92123-1810
Phone #: (619) 974-9806
FAX #: (619) 974-9913 Local
(800) 260-9323 California only
marion@incom.net
www2.incom.net/webe/
Circulation: 1,800 - 2,000 (Statewide)
Publication Frequency: Twice a Week
Availability: ☒ Electronic ☒ Paper
DVBE contact method: mails twice weekly complimentary copy to approximately 675 certified DVBEs.

•The Weekly Bid Flash

PO Box 6247
Folsom CA 95763-6247
Phone #: (916) 536-9337
FAX #: (916) 962-1678
Circulation: 1200 + (Statewide)
Publication Frequency: Weekly
Availability: ○ Electronic ☒ Paper
DVBE contact method: provides first class mailing of weekly complimentary copy to approximately 600 certified DVBEs (primarily construction firms).

•W/M/S/DVBE Construction News

PO Box 894
Alta Loma CA 91701
Phone #: (800) 570-7070
FAX #: (800) 548-4237
Circulation: 1,000 + (Statewide)
Publication Frequency: Biweekly
Availability: ○ Electronic ☒ Paper
DVBE contact method: mails biweekly complimentary newsletter to certified DVBE firms listed under construction, engineers, architects, truckers, suppliers and those related to construction industry.